# CAR & GENERAL (KENYA) LIMITED AND SUBSIDIARIES



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#### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

C J Gidoomal V V Gidoomal\* N Ng'ang'a, EBS H S Amrit, EBS E M Grayson\* Dr B Kiplagat P Shah

\* British

Chairman (Alternate S P Gidoomal) Group Managing Director

SECRETARY

N P Kothari
P O Box 30633

Nairobi GPO 00100

#### **BANKERS**

Kenya

Standard Chartered Bank Kenya Ltd Moi Avenue Branch P O Box 72585 Nairobi City Square 00200

Standard Chartered Bank Kenya Ltd Harambee Avenue Branch P O Box 20073 Nairobi City Square 00200

CFC Bank Ltd CFC Centre, Chiromo Road P O Box 72833 Nairobi City Square 00200

Giro Commercial Bank Ltd Industrial Area Branch P O Box 18002 Nairobi Industrial Area 00500

## **ADVOCATES**

Archer & Wilcock Advocates P O Box 10201 Nairobi Tom Mboya St. 00400

Kabaka & Associates P O Box 79713 Nairobi City Square 00200

#### **REGISTERED OFFICE**

New Cargen House Lusaka Road P O Box 20001 Nairobi City Square 00200

### Tanzania

Standard Chartered Bank Tanzania Ltd International House Branch P O Box 9011 Dar es Salaam

Stanbic Bank Tanzania Ltd Main Branch P O Box 72647 Dar es Salaam

#### **AUDITORS**

Deloitte & Touche Ring Road, Westlands P O Box 40092 Nairobi GPO 00100

## Uganda

Standard Chartered Bank Uganda Ltd Speke Road P O Box 7111 Kampala

National Bank of Commerce (Uganda) Ltd P O Box 23232 Kampala



# **CORPORATE INFORMATION** (continued)

SUBSIDIA	PV CO	ΜΡΔΝ	IIFS
JUDJIDIA	$\kappa$ $\iota$ $\iota$ $\iota$		HLO.

Car & General (Trading) Limited - Kenya P O Box 20001 00200 - Nairobi

Car & General (Automotive) Limited P O Box 20001 00200 - Nairobi

Car & General (Piaggio) Limited (formerly Car & General (Weldtec) Limited) P O Box 20001 00200 - Nairobi

Car & General (Tanzania) Limited P O Box 1552 Dar es Salaam

Car & General (Trading) Limited - Tanzania P O Box 1552 Dar es Salaam

Car & General (Uganda) Limited P O Box 207 Kampala

Kibo Poultry Products Limited P O Box 742 Moshi

Sovereign Holdings International Limited P O Box 3444 Road Town Tortola British Virgin Islands

Car & General (Engineering) Limited (formerly Kamco Engineering Limited) P O Box 20001 00200 - Nairobi

Car & General (Marine) Limited (formerly Cargen Plastics Limited) P O Box 20001 00200 - Nairobi

Car & General (Industries) Limited P O Box 20001 00200 - Nairobi

Cargen Insurance Agencies Limited P O Box 20001 00200 - Nairobi

#### **ACTIVITIES**

Sales and service of power equipment, household goods, marine engines, motor cycles, motor cars, three-wheeler vehicles, commercial laundry equipment, commercial engines and general goods.

Sale of brake linings and friction materials.

Sale of welding alloys and welding equipment and provision of sales and marketing services related to three-wheeler vehicles.

Sales and service of power equipment, motor cycles, commercial engines, welding alloys, welding equipment and brake linings.

Sales and service of power equipment, motor cycles, motor cars, three wheeler vehicles, commercial engines welding alloys, welding equipment and brake linings.

Sales and service of power equipment, marine engines, motor cycles, three-wheeler vehicles, commercial engines and general goods.

Day old chick farming.

Property holding company.

Sales and marketing services relating to the provision of power equipment and related services.

Sales and marketing services relating to the provision of marine engines and related products.

Dormant - ceased operations from 31 January 1997.

Dormant since incorporation.

# CAR & GENERAL (KENYA) LIMITED AND SUBSIDIARIES



#### NOTICE OF MEETING

Notice is hereby given that the sixty-eighth Annual General Meeting of Car & General (Kenya) Limited will be held at the Company's Registered Office, New Cargen House, Lusaka Road, Nairobi on Friday 14 March 2008 at 12 noon for the following purposes:

- 1 To receive the Directors' Report and audited financial statements for the year ended 30 September 2007.
- 2 To declare a final dividend of Sh 15,000,000 (Sh 0.67 per share) to shareholders registered at the close of business on 22 February 2008.
- 3 To approve Directors' fees.
- 4 To elect directors:
  - (a) To re-elect Mr H S Amrit a Director of the Company, special notice having been received, pursuant to Sections 142 and 186(5) of the Companies Act, of the intention to propose the following resolution as an ordinary resolution:
    - That Mr H S Amrit who has attained the age of 70 years, be and is hereby re-elected a Director of the Company.
  - (b) To re-elect Mr N Ng'ang'a a Director of the Company, who retires by rotation and being eligible, offers himself for re-election.
- 5 To authorise the Directors to fix the remuneration of the auditors, Deloitte & Touche.

# BY ORDER OF THE BOARD

N P Kothari Secretary 30 January 2008

A member entitled to attend and vote at this meeting is entitled to appoint one or more proxies to attend and vote instead of him or her. A proxy need not be a member of the Company. A detachable proxy form is at the end of the financial statements.



#### CHAIRMAN'S REPORT

The year to September 2007 proved challenging, as anticipated. Notwithstanding, the Group made reasonable progress. Turnover, at KSh 1.847 billion, grew 48% over 2006. The Group generated a profit before tax of KSh 257 million, of which KSh 61 million related to a re-evaluation of investment properties as required by International Financial Reporting Standards.

The highlights of the financial year were the profitability of our Cummins engine and generator business; the growth of our TVS two-wheelers in Kenya and Uganda; the growth of all core brands; the streamlining of business in Ethiopia, Djibouti, Eritrea and Seychelles through dealers; the commencement of renovation of our Uganda facilities; the launch of Ingersoll-Rand construction business; the opening of our Nakuru branch; the significant growth of our Mombasa and Kisumu operations; the improvement of our administrative services including an IT upgrade; and better internal communication thereby improving clarity throughout.

Areas for improvement are the promotion of our Mariner brand; the sales and marketing of our after sales activity; the overall management of our compressor business; and the reduction of inefficiencies in our working capital.

The critical success factors for the current financial year are as follows:

- To continue to improve the overall management of our business to ensure efficiency and clarity at all levels. We must make the transition into a great organization if we are to maximise the significant growth opportunities before us.
- To effectively manage our growth opportunities which will inevitably strain our financial and human resources. We will need to balance the interests of all stakeholders.
- To focus more on after sales activity to ensure that we service the engines we sell. This will be particularly challenging in the small engine business of motorcycles and Briggs & Stratton power products.
- 4 To keep our business tidier and avoid unnecessary loose ends which are time consuming and costly.
- To build a regional, balanced business with each product line performing in each region. In this regard we need to improve marketing activity and grow closer to end users.
- To continue to develop and retain our best people to ensure succession planning and sufficient resources for growth.

We have already implemented initiatives relating to these critical success factors. We look forward to seeing the impact on profitability in the coming months.

I now comment more specifically on each subsidiary below:

#### Car & General (Trading) Limited - Kenya

Our small engine business, in terms of power products, two-wheelers and three-wheelers, performed well. Our market share grew across all product lines. The market size of our products continues to grow. We are strongly positioned to take advantage of this growth. Efficiencies in our stocking and our ability to deliver immediately to the customer will be critical to success.

This year will be extremely challenging with the expected increase in stronger competition. We need to improve our marketing activity and service business in order to increase our differentiation. We must get closer to our markets and our customers throughout Kenya. We are confident that the business will continue to grow above 20% this year.

Our brake pad business struggled this year. Our launch of a less expensive brake pad has been successful in avoiding further decline. Notwithstanding this will continue as a small contributor to our business.

#### Autoltalia

We have made little progress in this area. We continue to service customers to whom we have sold Alfa Romeo vehicles. Due to focus in other business areas, we have been reluctant to relaunch the Alfa Romeo brand. We will revisit this area later this year.

# CAR & GENERAL (KENYA) LIMITED AND SUBSIDIARIES



## **CHAIRMAN'S REPORT** (continued)

#### **C&G** Engineering

The Cummins business is growing significantly. Our challenge will be to maintain momentum and capture service. We have successfully established our Cummins engine workshop which in its second year has delivered a reasonable return. We now need to be more key account focused and identify and target all significant Cummins users in the regional market. Prospects are promising and adequate coverage will be crucial.

Our current challenge will be to develop Ingersoll-Rand into a market leader. Our biggest problem has been supply and price. We are working hard to resolve these issues following which we will be much more aggressive.

#### **Head Office**

The operation continues to earn rent and provide services to all divisions. Our IT upgrade is certainly providing a better service.

#### Car & General (Uganda) Limited

The operation is growing geometrically and should generate a satisfactory return this year. Our challenge will be to handle and service this growth. We have embarked on modernising our infrastructure. This will cost U\$\$800,000 and will be ready by April this year.

#### Car & General (Trading) Limited - Tanzania

The operation has made a slim profit this year. We now have enough product throughput (with the introduction of Cummins, three wheelers and outboards) to generate a satisfactory return. We will need to increase working capital by US\$1million this year in order to capitalize on growth opportunities.

#### Kibo Poultry Products Limited

This operation performed reasonably this year in spite of the ban on parent stock importation the previous year. Notwithstanding, we need to expand this operation if we are to remain in this business long term. Our original investment estimates were lower than expected and we are now preparing a new investment proposal. We are confident that the poultry business offers an opportunity in Tanzania and would like to pursue this as a means of diversifying group activity.

#### The Future

Our current portfolio of niche engine products offers significant scope for further growth. In the short term we will remain focused on achieving this with small additions. We are budgeting for a turnover of KSh 2.8 billion this financial year. This will be extremely challenging. We are confident that we have the organization in place to achieve this and to generate a significantly higher PBT in the current financial year.

Our primary concern is the effect of the current political situation on business levels. January was an extremely difficult month with performance well below budget. In the event that the current political impasse is not peacefully resolved, a negative impact on the company's performance is inevitable hindering both growth and budgetary objectives. Resolution will certainly improve business levels although we cannot be certain to what extent given the damage caused to key sectors of the Kenyan economy. Our focus will remain on maximizing market share and improving the quality of our organization.

Your Company recommends a dividend of KSh 15million for the financial year 2006-7. This represents KSh 0.67 per share. We are recommending conservative dividends in view of the significant resources required to achieve budgeted growth levels and to develop into a great organization. We are investing heavily in all our operations and, as far as possible; we would like to do so through internal resources. Furthermore, with the current political scenario, we would like to be prudent.

I must express my gratitude to my co-directors and all members of staff of the Company for their dedication and support. I look forward to their continued support and to further progress of the Group.

CJ Gidoomal CHAIRMAN

30 January 2008



#### **CORPORATE GOVERNANCE REPORT**

#### Corporate Governance

The Company's Board of Directors is responsible for the governance of the Company and is accountable to the shareholders for ensuring that the Company complies with the law, the highest standards of corporate governance and business ethics. The directors attach great importance to the need to conduct the business and operations of the Company and the group with integrity and in accordance with generally accepted corporate practice and endorse the internationally developed principles of good corporate governance.

### **Board of directors**

The full Board meets at least five times a year. The directors are given appropriate and timely information so that they can maintain full and effective control over strategic, financial, operational and compliance issues.

Except for direction and guidance on general policy, the Board has delegated authority for conduct of day-to-day business to the Group Managing Director. The Board nonetheless retains responsibility for establishing and maintaining the Company's overall internal control of financial, operational and compliance issues.

Five out of the seven members of the Board are non-executive including the Chairman of the Board, and other than the Group Managing Director, are subject to periodic reappointment in accordance with the Company's Articles of Association.

#### Committees of the Board

The Company has two standing committees that meet regularly under the terms of reference set by the Board.

# Audit Committee

The Board has constituted an audit committee that meets as required. Its responsibilities include review of financial information, budgets, development plans, compliance with accounting standards, liaison with the external auditors, remuneration of external auditors and overseeing internal control systems. Two non-executive directors attend all meetings of the committee. Internal and external auditors and other executives attend as required.

## Recruitment and Remuneration Committee

The recruitment and remuneration committee meets as required. The committee is responsible for monitoring and appraising the performance of senior management, including the Group Managing Director, review of all human resource policies, determining the remuneration of senior management and making recommendations to the Board on the remuneration of non-executive directors. The Chairman and the Group Managing Director attend all the meetings of the committee.

## Internal controls

The group has defined procedures and financial controls to ensure the reporting of complete and accurate accounting information. These cover systems for obtaining authority for major transactions and for ensuring compliance with laws and regulations that have significant financial implications. Procedures are also in place to ensure that assets are subject to proper physical controls and that the Group remains structured to ensure appropriate segregation of duties.

In reviewing the effectiveness of the systems of internal control, the Board takes into account the results of all the work carried out to audit and review the activities of the Group.

A comprehensive management accounting system is in place providing financial and operational performance indicators. Monthly management meetings are held by the executive management to monitor performance and to agree on measures for improvement.



# **CORPORATE GOVERNANCE** (continued)

# Distribution of shareholders as at 30 September 2007

Shareholding (No. of Shares)	No. of shares held	No. of shareholders	% shareholding
Less than 500	55,251	306	0.25
500 - 5,000	754,217	432	3.38
5,001 - 10,000	444,063	61	1.99
10,001 -100,000	1,253,563	57	5.63
100,001 - 1,000,000	1,848,179	10	8.30
above 1,000,000	17,924,343	6	80.45
			-
Total	22,279,616	872	100.00

# Major shareholders

The top ten major shareholders as at 30 September 2007 were as follows:

Name	No. of shares	% Shareholding
Fincom Limited	7,240,789	32.50
Betrin Limited	3,548,422	15.93
Monyaka Investments Limited	2,787,285	12.51
Primaco Limited	2,228,137	10.00
Barclays (Kenya) Nominees Ltd A/C 9397	1,097,200	4.92
Vapa Limited	1,022,510	4.59
Paul Wanderi Ndungu	323,444	1.45
Nairobi Commercial Continental Limited	300,000	1.35
Mr C J Gidoomal	245,677	1.10
Mr K D Kyuli	168,960	0.76

# Directors' shareholdings

Mr C J Gidoomal	245,677
Mr V V Gidoomal	880
Mr N Ng'ang'a	3,027
Mr E M Grayson	880
Dr B Kiplagat	880
Mr H S Amrit	880
Mr P Shah	880



#### REPORT OF THE DIRECTORS

The directors have pleasure in presenting their annual report together with the audited group financial statements for the year ended 30 September 2007.

#### **ACTIVITIES**

The Company acts as a holding company and derives its revenue from rental income and management fees. The activities of the subsidiary companies are detailed on page 3.

#### GROUP RESULTS

An analysis of the consolidated results for the year attributable to the shareholders of Car & General (Kenya) Limited are as follows:

		2007 Sh'000
Kenya:	Parent company	46,351
	Trading Engineering	68,484 84,417
		199,252
Uganda:	Trading	30,999
Tanzania:	Trading Poultry	4,210 22,985
		27,195
Group pro	ofit before taxation	257,446
Taxation		(82,652)
Profit for th	he year	174,794
Attributab		
Equity hold Minority in	ders of the parent nterest	171,886 2,908
		174,794

#### DIVIDEND

The directors propose payment of a first and final dividend of Sh 15,000,000 (2006 - Sh 15,000,000) in respect of the year.

# **DIRECTORS**

The present board of directors is shown on page 2.

A special notice has been received by the Company to the effect that Mr H S Amrit who has attained the age of 70 years be re-elected a Director of the Company. Mr H S Amrit offers himself for re-election.

Mr N Ng'ang'a retires by rotation in accordance with the Company's Articles of Association and, being eligible, offers himself for re-election.

#### ALIDITORS

Deloitte & Touche, have expressed their willingness to continue in office in accordance with Section 159(2) of the Companies Act (Cap 486).

N P Kothari Secretary 30 January 2008



#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Companies Act requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and of the company as at the end of the financial year and of the operating results of the group for that year. It also requires the directors to ensure that the group and the company keep proper accounting records, which disclose with reasonable accuracy at any time the financial position of the group and the company. They are also responsible for safeguarding the assets of the group.

The directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards and in the manner required by the Companies Act. The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the group and of the company and of the group's operating results. The directors further accept responsibility for the maintenance of accounting records which may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the company and its subsidiaries will not remain going concerns for at least the next twelve months from the date of this statement.

Director	Director

30 January 2008



Deloitte & Touche Certified Public Accountants (Kenya)

"Kirungii", Ring Road, Westlands P O Box 40092 - GPO 00100 Nairobi Kenya

Tel:+ (254-20) 444 1344/05-12 Fax:+ (254-20) 444 8966 Dropping Zone No. 92 E-mail: admin@deloitte.co.ke

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CAR & GENERAL (KENYA) LIMITED

We have audited the financial statements of Car & General (Kenya) Limited set out on pages 12 to 44 which comprise the consolidated and company balance sheets as at 30 September 2007, and the consolidated income statement, consolidated and company statement of changes in equity and consolidated cash flow statement for the year then ended, together with the summary of significant accounting policies and other explanatory notes, and have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

#### Respective responsibilities of directors and auditors

The company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the provisions of the Kenyan Companies Act. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances. Our responsibility is to express an opinion on these financial statements based on our audit.

#### Basis of opinion

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment and include an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we considered internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by directors, as well as evaluating the overall presentation of the financial statements.

We believe that our audit provides a reasonable basis for our opinion.

#### Opinion

In our opinion:

- (a) proper books of account have been kept by the company and the company's balance sheet is in agreement therewith;
- (b) the financial statements give a true and fair view of the state of affairs of the company and the group at 30 September 2007 and of the profit and cash flows of the group for the year then ended in accordance with International Financial Reporting Standards and comply with the Kenyan Companies Act.

30 January 2008

Audit • Tax • Consulting • Financial Advisory •

Partners: D.M. Ndonye F.O. Aloo H. Gadhoke\* D.C. Hodges\* J.M. Kiarie M.M. Kisuu J. Nyang'aya S.O. Onyango J.W. Wangai \*British

A member firm of **Deloitte Touche Tohmatsu** 



# CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2007

	Note	2007 Sh'000	2006 Sh'000
TURNOVER	3	1,846,523	1,244,403
COST OF SALES		(1,315,529)	(925,358)
GROSS PROFIT		530,994	319,045
OTHER OPERATING INCOME GAIN IN FAIR VALUE OF INVESTMENT PROPERTY SELLING AND DISTRIBUTION COSTS ADMINISTRATIVE EXPENSES WRITE OFF OF SHOWROOM	4 17 5	5,980 61,160 (119,765) (190,048) (8,508)	4,923 89,320 (94,587) (135,042)
FINANCE COSTS - NET	6	(22,367)	(6,844)
PROFIT BEFORE TAXATION	7	257,446	176,815
TAXATION CHARGE	9	(82,652)	(39,228)
PROFIT FOR THE YEAR	10	174,794	137,587
ATTRIBUTABLE TO: EQUITY HOLDERS' OF THE PARENT MINORITY INTEREST	11	171,886 2,908	135,656 1,931
		174,794	137,587
		Sh	Sh
EARNINGS PER SHARE - Basic and diluted	12	7.71	6.09
DIVIDEND PER SHARE	13	0.67	0.67



# CONSOLIDATED BALANCE SHEET 30 SEPTEMBER 2007

30 SEPTEMBER 2007			
	Note	2007 Sh'000	2006 Sh'000
ASSETS			
Non-current assets Property, plant and equipment Operating lease prepayments Intangible assets Investment property	14 15 16 17	294,794 16,365 2,037 457,375	284,376 16,950 2,171 396,215
		770,571	699,712
Current assets Finance lease receivables Inventories Trade and other receivables Taxation recoverable Cash and bank balances	18 20 21 9(c)	21,256 829,885 343,900 76,795 1,271,836	25,023 448,324 206,834 8,534 42,527 731,242
Total assets		2,042,407	1,430,954
EQUITY AND LIABILITIES Capital and reserves Share capital Revaluation surplus Revenue reserve	23	111,398 145,831 624,712	111,398 151,077 468,254
Equity attributable to equity holders of the parent		881,941	730,729
Minority interest	11	4,658	1,750
Total equity		886,599	732,479
Non-current liabilities Deferred taxation Borrowings	24 25	172,236 17,724	140,495 19,966
		189,960	160,461
Current liabilities Borrowings Trade and other payables Taxation payable	25 26 9(c)	411,088 533,010 21,750	148,670 389,344 -
		965,848	538,014
Total equity and liabilities		2,042,407	1,430,954

The financial statements on pages 12 to 44 were approved by the board of directors on 30 January 2008 and were signed on its behalf by:

V.V. Gidoomal Director E.M. Grayson Director



# COMPANY BALANCE SHEET 30 SEPTEMBER 2007

	Note	2007 Sh'000	2006 Sh'000
ASSETS			
Non current assets Property, plant and equipment Operating lease prepayments Intangible assets Investment property Investment in subsidiaries	14 15 16 17 19	158,761 1,102 1,774 457,375 27,427	152,770 1,121 1,900 396,215 27,427
		646,439	579,433
Current assets Trade and other receivables Due from group companies Taxation recoverable Cash and bank balances	21 22 9(c)	20,749 408,812 1,125 23,544 ———————————————————————————————————	24,485 177,897 1,288 438 —————————————————————————————————
Total assets		1,100,669	783,541
EQUITY AND LIABILITIES Capital and reserves Share capital Revaluation surplus Revenue reserve	23	111,398 75,323 338,584	111,398 74,122 310,449
Shareholders' funds		525,305	495,969
Non current liabilities Deferred taxation Borrowings	24 25	158,525 9,394 ————————————————————————————————————	137,163 7,881 145,044
Current liabilities Borrowings Trade and other payables Due to group companies	25 26 22	289,046 28,837 89,562	30,399 22,589 89,540
		407,445	142,528
Total equity and liabilities		1,100,669	783,541

The financial statements on pages 12 to 44 were approved by the board of directors on 30 January 2008 and were signed on its behalf by:

V.V. Gidoomal Director E.M. Grayson Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2007

	Attributable to equity holders of the parent					
	Share capital Sh'000	Revaluation surplus Sh'000	Revenue reserve Sh'000	Total Sh'000	Minority interest Sh'000	Total Sh'000
Year ended 30 September 2006						
At 1 October 2005	111,398	143,839	348,148	603,385	(181)	603,204
Revaluation surplus on property Deferred tax on revaluation surplus Transfer of excess depreciation Deferred tax on depreciation transfer Currency translation differences Profit for the year Dividend paid - 2005  At 30 September 2006	111,398	14,935 (4,480) (2,590) 777 (1,404) - - 151,077	2,590 (777) (2,363) 135,656 (15,000) ——————————————————————————————————	14,935 (4,480) - (3,767) 135,656 (15,000) - 730,729	1,931 - 1,750	14,935 (4,480) - (3,767) 137,587 (15,000) - 732,479
Year ended 30 September 2007						
At 1 October 2006	111,398	151,077	468,254	730,729	1,750	732,479
Revaluation surplus on property Deferred tax on revaluation surplus Transfer of excess depreciation Deferred tax on depreciation transfer Currency translation differences Profit for the year Dividend paid - 2006	- - - - -	4,520 (1,356) (4,594) 1,090 (4,906)	4,594 (1,090) (3,932) 171,886 (15,000)	4,520 (1,356) - (8,838) 171,886 (15,000)	- - - - 2,908	4,520 (1,356) - (8,838) 174,794 (15,000)
At 30 September 2007	111,398	145,831	624,712	881,941	4,658	886,599



# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2007

Year ended 30 September 2006	Share capital Sh'000	Revaluation surplus Sh'000	Revenue reserve Sh'000	Total Sh'000
At 1 October 2005	111,398	64,886	251,190	427,474
Revaluation surplus on property Deferred tax on revaluation surplus Transfer of excess depreciation Deferred tax on depreciation transfer Profit for the year Dividends paid - 2005	- - - - -	14,935 (4,480) (1,742) 523 - -	1,742 (523) 73,040 (15,000)	14,935 (4,480) - - 73,040 (15,000)
At 30 September 2006	111,398	74,122 ======	310,449	495,969
Year ended 30 September 2007				
At 1 October 2006	111,398	74,122	310,449	495,969
Revaluation surplus on property Deferred tax on revaluation surplus Transfer of excess depreciation Deferred tax on depreciation transfer Profit for the year Dividends paid - 2006	- - - - -	4,520 (1,356) (2,804) 841 - -	2,804 (841) 41,172 (15,000)	4,520 (1,356) - - 41,172 (15,000)
At 30 September 2007	111,398	75,323	338,584	525,305



# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2007

	Note	2007 Sh'000	2006 Sh'000
Operating activities			
Cash (used in)/generated from operations Tax paid	27(a) 9(c)	(152,698) (21,414)	103,021 (15,750)
Net cash (used in)/generated from operating activities		(174,112)	87,271
Investing activities			
Purchase of property, plant and equipment Purchase of intangible assets Proceeds on disposal of property, plant and equipment and intangil	oles	(37,237) (371) 812	(31,915) (2,251) 1,718
Net cash used in investing activities		(36,796)	(32,448)
Financing activities			
Loans received Loans repaid Dividend paid Repayment of hire-purchase facility	27(b) 27(b) 27(d)	319,459 (69,939) (15,000) (2,885)	72,526 (48,632) (15,000) (1,270)
Net cash generated from financing activities		231,635	7,624
Increase in cash and cash equivalents		20,727	62,447
Cash and cash equivalents at the beginning of the year		(23,588)	(86,035)
Cash and cash equivalents at the end of the year	27(e)	(2,861)	(23,588)



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2007

#### 1 ACCOUNTING POLICIES

#### Statement of compliance

The financial statements are prepared in accordance with International Financial Reporting Standards.

#### Adoption of new and revised international financial reporting standards

At the date of authorization of these financial statements, the following Standards and Interpretations were in issue but not yet effective:

- IAS 1 Amendment, Capital Disclosures The amendment introduces disclosures about the level of the company's capital and how it manages capital.
- IFRS 7 on Financial Instruments Disclosures
- IFRS 8 on Operating Segments
- IFRIC 10 Interim Financial Reporting and Impairment
- IFRIC 11 on IFRS 2: Group and Treasury Share Transactions
- IFRIC 12 on Service Concession Arrangements
- IFRIC 13 on Customer Loyalty Programmes
- IFRIC 14 on IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

The adoption of these standards and interpretations, when effective, will have no material impact on the financial statements of the Group

#### Basis of accounting

The financial statements are prepared under the historical cost basis of accounting modified to include the revaluation of certain properties. The principal accounting policies adopted remain unchanged from the previous year and are set out below:

#### Consolidation

Subsidiary undertakings, being those companies in which the Group either directly or indirectly has an interest of more than 50% of the voting rights or otherwise has power to exercise control over the operations, have been consolidated. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and are no longer consolidated as from the date of disposal. All inter company transactions, balances and unrealised surpluses and deficits on transactions with the subsidiary companies have been eliminated.

The income statements of subsidiaries are translated at average exchange rates for the year, and balance sheets at year end rates. The resulting differences from translation are dealt with in reserves.

The consolidated financial statements incorporate the financial statements of the company and its subsidiaries, all of which have a financial year end of 30 September.

The subsidiaries which have been consolidated are set out in note 19.

#### Turnover

Sales are recognised upon the delivery of products to customers and the performance of services, and are stated net of VAT and discounts.

Rental income is recognised when it falls due.

## Property, plant and equipment

Property, plant and equipment are stated at cost or valuation less depreciation and any accumulated impairment losses.



#### 1 ACCOUNTING POLICIES (continued)

## Property, plant and equipment (continued)

The depreciation charge to the income statement is based on the carrying amounts of the property, plant and equipment. The excess of this charge over that based on the historical cost of the property and equipment is released each year from the revaluation reserves to retained earnings.

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amounts and are taken into account in determining operating profit. On disposal of revalued assets, amounts in the revaluation reserve relating to those assets are transferred to retained earnings.

#### Depreciation

Freehold land is not depreciated.

Depreciation on other property, plant and equipment is provided using the reducing balance method at the following annual rates:

Buildings 2%

Plant and machinery 12.5% - 20% Office equipment 12.5% - 30%

Motor vehicles 25%

#### Impairment

At each balance sheet date, the group reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash generating unit to which the asset belongs.

Any impairment loss is recognised as an expense immediately. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount. A reversal of an impairment loss is recognised as income immediately.

## Leasehold land

Payments to acquire interest in leasehold land are treated as prepaid operating lease rentals and amortised over the period of the lease.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all risks and rewards of ownership to the lease.

All other leases are classified as operating leases.

Rentals payable under operating leases are charged to income on a straight line basis over the term of the relevant lease.

#### Investment property

Investment property comprises land and buildings and parts of buildings held to earn rentals and/or for capital appreciation. They are carried at fair value, as determined regularly by external independent valuers. The fair value is based on active market prices as adjusted, if necessary, for any difference in the nature, condition or location of the specific asset.

Investment property is not subject to depreciation. Changes in their carrying amount between balance sheet dates are recorded, net of deferred tax, through the profit and loss account.

On disposal of an investment property, the difference between the net disposal proceeds and the carrying amount is charged or credited to the profit and loss account.



## 1 ACCOUNTING POLICIES (continued)

#### Investment in subsidiaries

Investment in subsidiaries is stated at cost less any impairment losses in the company's separate financial statements. The holding company accounts for dividends from subsidiary companies only when they are received.

#### Intangible assets

Intangible assets represent computer software which is stated at cost less amortisation and any impairment losses. Amortisation is calculated to write off the cost of computer software on a reducing balance basis at a rate of 20% p.a.

#### **Inventories**

Raw materials, imported finished products and spare parts are stated at cost including duty, freight and clearance charges, where appropriate. Manufactured finished products and work in progress are stated at raw material cost, plus labour and attributable manufacturing overheads. All inventories are stated at net realisable value if lower than cost. Livestock is valued at market value. Provision is made for obsolete, slow moving and defective inventories.

#### Financial instruments

Financial assets and financial liabilities are recognised on the company's balance sheet when the company becomes a party to the contractual provisions of the instrument.

#### Trade receivables

Trade receivables are stated at their nominal value as reduced by the appropriate allowances for estimated irrecoverable amounts.

## Bank borrowings

Interest-bearing bank loans and overdrafts are recorded at the proceeds received, net of direct issue costs. Finance charges are accounted for on an accrual basis and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

### Trade payables

Trade payables are stated at their nominal value.

## **Employee entitlements**

Employee entitlements to annual leave and gratuity are recognised when they accrue to employees. A provision is made for the estimated liability for the entitlements as a result of services rendered by employees up to the balance sheet date.

## Retirements benefits obligations

The group operates a defined contribution pension scheme for its eligible employees. The assets of the scheme are held in a separate trustee administered fund. The scheme is funded by payments from both the employees and the company.

The group also contributes to a statutory defined contribution pension scheme, the National Social Security Fund (NSSF). Contributions are determined by local statute.

The group's obligations to retirement benefit schemes are recognised in the income statement as they fall due.



### 1 ACCOUNTING POLICIES (continued)

#### Taxation

Current taxation is provided on the basis of the results for the year as shown in the financial statements, adjusted in accordance with the tax legislation.

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Tax rates enacted or substantially enacted are used to determine deferred tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised.

#### Foreign currencies

Assets and liabilities denominated in foreign currencies are translated into Kenya Shillings at the rates of exchange ruling at the balance sheet date. Transactions during the year in foreign currencies are translated at the rates ruling at the dates of the transactions. Gains and losses on exchange are dealt with in the income statement.

### Segmental reporting

Segment results include revenue and expenses directly attributable to a segment.

Segment assets and liabilities comprise those operating assets and liabilities that are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Capital expenditure represents the total cost incurred during the year to acquire segment assets that are expected to be used during more than one period (property, plant and equipment).

#### 2 CRITICAL JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the process of applying the entity's accounting policies, the directors have made estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The key areas of judgment in applying the entities accounting policies are dealt with below:

## Critical judgements in applying accounting policies

Plant and equipment

Critical estimates are made by the Group management, in determining depreciation rates for plant and equipment.

#### Impairment losses

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

#### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Useful lives of plant and equipment

As described above, the Group reviews the estimated useful lives of plant and equipment at the end of each annual reporting period.

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# 3 SEGMENTAL INFORMATION

# (a) Primary reporting format - Business segments

2007	Trade, motor vehicles and workshop items Sh'000	Rental income Sh'000	Poultry sales Sh'000	Group Sh'000
Turnover Fair value gains Profit before tax	1,701,711 - 188,110	50,285 61,160 46,351	94,527 - 22,985	1,846,523 61,160 257,446
Write off of Showroom Segment assets Segment liabilities	(8,508) 1,334,587 661,995	659,704 473,561	48,116 20,252	(8,508) 2,042,407 1,155,808
Depreciation/amortisation Capital expenditure	9,109 27,413 ———	7,311 7,634 ———	681 2,561 ———	17,101 37,608 ———
2006				
Turnover Fair value gains Profit before tax Segment assets Segment liabilities Depreciation/amortisation Capital expenditure	1,134,653 75,042 745,735 574,331 8,833 20,348	49,206 89,320 85,795 658,122 109,729 5,274 25,077	60,544 - 15,978 27,097 14,415 632 300	1,244,403 89,320 176,815 1,430,954 698,475 14,739 45,725

# (b) Secondary reporting - Geographical segments

The group's revenues are derived from sales in the following markets:

	2007	2006
	Sh'000	Sh'000
Kenya	1,081,353	715,099
Uganda	506,680	335,735
Tanzania	258,490	193,569
	1,846,523	1,244,403

# 4 OTHER OPERATING INCOME

Gain on disposal of property, plant and equipment and intangibles	310	671
Sundry income	5,670	4,252
	5,980	4,923



NOTES TO THE FINANCIAL STA	ATEMENTS (continued)
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5	WRIT	E OFF OF SHOWROOM	2007 Sh'000	2006 Sh'000
	Den	nolition of Car & General (Uganda) Limited Showroom	(8,508)	-
6	FINA	NCE COSTS - NET		
	Inter	rest income - customers rest payable and similar charges exchange gains	803 (39,873) 16,703 ————————————————————————————————————	3,500 (25,007) 14,663 ——— (6,844)
7	PROI	FIT BEFORE TAX		
	The	profit before tax is arrived at after charging:		
	Ama Staff	reciation - property, plant and equipment ortisation - operating lease prepayments - intangible assets  costs (note 8) octors' remuneration - current year fees	16,398 208 495 144,466 961	14,139 211 389 122,447 1,182
		- other emoluments	16,575	15,722
		itors' remuneration	2,495	2,202
		after crediting:		
	Gair	value gains on investment properties n on disposal of property, plant and equipment intangibles	61,160 310	89,320 671
8	STAF	= COSTS		
	Sala Retir - De - Na	ries and wages rement benefit costs: fined contribution scheme tional Social Security Fund ve pay provision	138,739 2,837 3,129 (239)	2,116 2,344 354
			144,466	122,447
9	TAXA	TION		
	(a)	Taxation charge		
		Current tax - current year	51,750	13,003
		Deferred tax - current year - prior year overprovision	30,902	42,405 (16,180)
		Deferred tax - (note 24)	30,902	26,225
		Taxation charge	82,652	39,228
	Tho	tay on the group's profit before tay differs from the theoretical o		

The tax on the group's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows:



# TAXATION CHARGE (continued)

(b) Reconciliation of expected tax based on accounting profit to the taxation charge

	Croup profit before towation	2007 Sh'000	2006 Sh'000
	Group profit before taxation	257,446 	176,815
	Tax calculated at the applicable rate of 30% Tax effect of:	77,234	53,045
	Expenses not deductible for tax purposes Prior year overprovision	10,432 (5,014)	2,363 (16,180)
	Taxation charge	82,652	39,228
(c)	Taxation (Payable)/Recoverable		
	GROUP		
	Balance at the beginning of the year – Recoverable Expense for the year Paid in the year Currency translation differences	8,534 (51,750) 21,414 52	6,098 (13,003) 15,750 (311)
	Balance at the end of the year - (Payable)/ recoverable	(21,750)	8,534
	COMPANY		
	Balance at the beginning of the year Expense for the year Paid in the year	1,288 (331) 168	1,232 - 56
	Balance at the end of the year	1,125	1,288

# 10 PROFIT AFTER TAXATION

A profit of Sh 41,172,000 (2006 - Sh 73,040,000) has been dealt with in the financial statements of Car & General (Kenya) Limited.

11	MINORITY INTEREST	2007 Sh'000	2006 Sh'000
	At 1 October Share of profit for the year	1,750 2,908	(181) 1,931
	At 30 September	4,658	1,750
	Represented by: %holding in Car & General (Marine) Limited	16	16



#### 12 EARNINGS PER SHARE

Earnings per share are calculated based on the profit attributable to shareholders divided by the number of ordinary shares in issue in each period as follows:

	2007 Sh'000	2006 Sh'000
Profit attributable to equity holders of the parent (Sh'000)	171,886	135,656
Number of shares ('000)	22,280	22,280
Basic earnings per share (Sh)	7.71	6.09

Diluted earnings per share is the same as basic earnings per share.

## 13 DIVIDEND PER SHARE

Proposed dividends are not accounted for until they have been ratified at the Annual General Meeting. At the meeting to be held on 14 March 2008, a first and final dividend is to be proposed in respect of 2007 of Shs 0.67 per share (2006 – Shs 0.67 per share) amounting to a total of Shs 15,000,000 (2006 – Shs 15,000,000). The financial statements for the year ended 30 September 2007 do not reflect this resolution which will be accounted for in shareholders' equity as an appropriation of retained profits in the year ending 30 September 2008.



# 14 PROPERTY, PLANT AND EQUIPMENT - GROUP

	Land and buildings Sh'000	Plant and equipment Sh'000	Total Sh'000
COST OR VALUATION	311 000	311 000	311 000
At 1 October 2005 Exchange rate adjustments Additions Disposals Write offs Reclassified to investment property Revaluation deficit	255,204 (1,610) 15,444 - (24,076) (6,355)	101,842 (3,506) 28,030 (7,499) (2,075)	357,046 (5,116) 43,474 (7,499) (2,075) (24,076) (6,355)
At 30 September 2006	238,607	116,792	355,399
At 1 October 2006 Exchange rate adjustments Additions Disposals Write offs Revaluation surplus	238,607 (5,467) 18,251 - (12,437) 1,673	116,792 (1,257) 18,986 (3,576)	355,399 (6,724) 37,237 (3,576) (12,437) 1,673
At 30 September 2007	240,627	130,945	371,572
COMPRISING:	-		
At valuation 2007 At valuation 2005 At valuation 1992 At cost	144,576 51,346 29,020 15,685	130,945	144,576 51,346 29,020 146,630
	240,627	130,945	371,572
DEPRECIATION			
At 1 October 2005 Exchange rate adjustments Charge for the year Eliminated on disposals Eliminated on write offs Reclassified to investment property Written back on revaluation	31,195 (189) 5,085 - (482) (21,290)	56,882 (686) 9,054 (6,615) (1,931)	88,077 (875) 14,139 (6,615) (1,931) (482) (21,290)
At 30 September 2006	14,319	56,704	71,023
At 1 October 2006 Exchange rate adjustments Charge for the year Eliminated on disposals Eliminated on write offs Written back on revaluation	14,319 (399) 4,509 (3,903) (2,847)	56,704 (420) 11,889 (3,074)	71,023 (819) 16,398 (3,074) (3,903) (2,847)
At 30 September 2007	11,679	65,099	76,778 ———
80			



## 14 PROPERTY, PLANT AND EQUIPMENT - GROUP (continued)

NET DOOK VALUE	Land and buildings Sh'000	Plant and equipment Sh'000	Total Sh'000
NET BOOK VALUE At 30 September 2007	228,948	65,846	294,794
At 30 September 2006	224,288	60,088	284,376
NET BOOK VALUE (COST BASIS) At 30 September 2007	105,258	65,846	171,104
At 30 September 2006	88,838	60,088	148,926

Freehold land and buildings are carried at valuations derived by various external professional valuers. The basis of valuation has been open market value.

ANALYSIS OF LAND AND BUILDINGS	2007	2006
AT COST OR VALUATION:	Sh'000	Sh'000
Freehold land	130	130
Leasehold buildings over 50 years unexpired	58,145	62,597
Leasehold buildings under 50 years unexpired	166,797	175,880
	225,072	238,607

The exchange rate adjustments arise as a result of the translation of the property, plant and equipment opening balances of Car & General (Uganda) Limited, Car & General (Tanzania) Limited, Car & General (Trading) Limited - Tanzania, Kibo Poultry Products Limited and Sovereign Holdings International Limited.

The rates of exchange applied at 30 September were as follows:

1 US dollar	66.9000	72.7500
1 Uganda shilling	0.0382	0.0391
1 Tanzania shilling	0.0545	0.0569
	KSh	KSh
	2007	2006

Included in plant and equipment as at 30 September 2007 are idle assets with an original cost of Sh 1,053,000 (2006 - Sh 1,053,000) and accumulated depreciation of Sh 999,000 (2006 - Sh 986,000).

Included in plant and equipment as at 30 September 2007 are fully depreciated assets with an original cost of Sh 88,000 (2006 - Sh 88,000). The notional depreciation on these assets is Sh 11,000 (2006 - Sh 11,000).

The group has pledged assets with net book value of Sh 710,254,000 (2006 - Sh 635,813,000) to secure borrowings granted to it.



# 14 PROPERTY, PLANT AND EQUIPMENT - COMPANY

COST OR VALUATION         At 1 October 2005       155,340       19,329       174,669         Additions       15,428       7,566       22,994         Disposals       - (4,062)       (4,062)         Reclassified to investment property       (24,076)       - (24,076)         Revaluation deficit       (6,355)       - (6,355)         At 30 September 2006       140,337       22,833       163,170         At 1 October 2006       140,337       22,833       163,170         Additions       2,696       4,647       7,343		Land and buildings Sh'000	Plant and equipment Sh'000	Total Sh'000
Additions       15,428       7,566       22,994         Disposals       - (4,062)       (4,062)         Reclassified to investment property       (24,076)       - (24,076)         Revaluation deficit       (6,355)       - (6,355)         At 30 September 2006       140,337       22,833       163,170         Additions       2,696       4,647       7,343         Disposals       - (1,260)       (1,260)         Revaluation surplus       1,673       - 1,673         At 30 September 2007       144,706       26,220       170,926         COMPRISING:       At valuation 2007       144,576       - 144,576	COST OR VALUATION	311 000	311 000	311 000
At 1 October 2006 140,337 22,833 163,170 Additions 2,696 4,647 7,343 Disposals - (1,260) (1,260) Revaluation surplus 1,673 - 1,673  At 30 September 2007 144,706 26,220 170,926  COMPRISING: At valuation 2007 144,576 - 144,576	Additions Disposals Reclassified to investment property	15,428 - (24,076)	7,566	174,669 22,994 (4,062) (24,076) (6,355)
Additions       2,696       4,647       7,343         Disposals       - (1,260)       (1,260)         Revaluation surplus       1,673       - 1,673         At 30 September 2007       144,706       26,220       170,926         COMPRISING:         At valuation 2007       144,576       - 144,576	At 30 September 2006	140,337	22,833	163,170
COMPRISING: At valuation 2007  144,576  - 144,576	Additions Disposals	2,696 -	4,647	7,343 (1,260)
At valuation 2007 144,576 - 144,576	At 30 September 2007	144,706	26,220	170,926
	At valuation 2007		26,220	
144,706 26,220 170,926		144,706	26,220	170,926
DEPRECIATION	DEPRECIATION			
Charge for the year       3,120       1,801       4,921         Eliminated on disposals       - (3,788)       (3,788)         Reclassified to investment property       (482)       - (482)	Charge for the year Eliminated on disposals Reclassified to investment property	3,120 - (482)	1,801	31,039 4,921 (3,788) (482) (21,290)
At 30 September 2006 39 10,361 10,400	At 30 September 2006	39	10,361	10,400
	Charge for the year Eliminated on disposals	2,850	2,949	
At 30 September 2007 42 12,123 12,165	At 30 September 2007	42	12,123	12,165



# 14 PROPERTY, PLANT AND EQUIPMENT – COMPANY (continued)

NET BOOK VALUE	Land and buildings Sh'000	Plant and equipment Sh'000	Total Sh'000
At 30 September 2007	144,664	14,097	158,761
At 30 September 2006	140,298	12,472	152,770
NET BOOK VALUE (COST BASIS)			
At 30 September 2007	52,465	14,097	66,562
At 30 September 2006	50,840	12,472	63,312

The Company has pledged assets with net book value of Sh 603,053,000 (2006 - Sh 537,543,000) to secure borrowings granted to it.

ANALYSIS OF LAND AND BUILDINGS	2007	2006
AT COST OR VALUATION:	Sh'000	Sh'000
Freehold land	130	130
Leasehold buildings under 50 years unexpired	6,799	6,761
Leasehold buildings over 50 years unexpired	137,777	133,446
	144,706	140,337

Freehold land and buildings are carried at valuations derived by various external professional valuers. The basis of valuation has been open market value.

# 15 OPERATING LEASE PREPAYMENTS - GROUP

	Sh'000
COST	0.1.000
At 1 October 2005 Exchange rate adjustments Reclassified to investment property	20,724 (290) (30)
At 30 September 2006	20,404
At 1 October 2006 Exchange rate adjustments	20,404 (451)
At 30 September 2007	19,953



# 15 OPERATING LEASE PREPAYMENTS - GROUP (continued)

	Sh'000
AMORTISATION	
At 1 October 2005 Exchange rate adjustments Reclassified to investment property Amortisation for the year	3,299 (43) (13) 211
At 30 September 2006	3,454
At 1 October 2006 Exchange rate adjustments Amortisation for the year	3,454 (74) 208
At 30 September 2007	3,588
NET BOOK VALUE	
At 30 September 2007	16,365
At 30 September 2006	16,950

The reclassification relates to the transfer of leasehold land with a net book value of Sh 17,000 in 2006 (note 17) to investment property in accordance with the revised International Accounting Standard No. 40, Investment Property.



## 15 OPERATING LEASE PREPAYMENTS - COMPANY

COST	Sh'000
At 1 October 2005 Reclassified to investment property	1,570 (30)
At 30 September 2006	1,540
At 1 October 2006 and 30 September 2007	1,540
AMORTISATION	
At 1 October 2005 Reclassified to investment property Charge for the year	412 (13) 20
At 30 September 2006	419
At 1 October 2006 Charge for the year	419
At 30 September 2007	438
NET BOOK VALUE	
At 30 September 2007	1,102
At 30 September 2006	1,121

The reclassification relates to the transfer of leasehold land with a net book value of Sh 17,000 (note 17) to investment property in accordance with the revised International Accounting Standard No. 40, Investment Property.



# 16 INTANGIBLE ASSETS

	GROUP Sh'000	COMPANY Sh'000
COST	311 000	311 000
At 1 October 2005	736	465
Exchange rate adjustments Additions	(34) 2,251	2,083
Write-off	(44)	
At 30 September 2006	2,909	2,548
At 1 October 2006	2,909	2,548
Exchange rate adjustments Additions	(15) 371	291
At 30 September 2007	3,265	2,839
DEDDECIATION		
DEPRECIATION At 1 October 2005	384	315
Exchange rate adjustments Charge for the year	(9) 389	333
Eliminated on write-off	(26)	
At 30 September 2006	738	648
At 1 October 2006	738	648
Exchange rate adjustments Charge for the year	(5) 495	- 417
At 30 September 2007	1,228	1,065
NET BOOK VALUE		
At 30 September 2007	2,037	1,774
At 30 September 2006	2,171	1,900



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# NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 17 INVESTMENT PROPERTY - GROUP AND COMPANY

	3H 000
At 1 October 2005 Reclassified from operating lease prepayments (note 15) Reclassified from freehold land & buildings Fair value gains	283,284 17 23,594 89,320
At 30 September 2006	396,215
At 1 October 2006 Fair value gains	396,215 61,160
At 30 September 2007	457,375

Investment properties comprise residential and commercial properties held for long-term rental yields and not occupied by the group.

These properties were valued by R R Oswald & Company Limited, registered valuers, as at 30 September 2007, on an open market basis.

ANALYSIS OF INVESTMENT PROPERTY	2007	2006
AT VALUATION:	Sh'000	Sh'000
Leasehold over 50 years unexpired Leasehold under 50 years unexpired	83,000 374,375 457,375	111,215 285,000 396,215

#### FINANCE LEASE RECEIVABLES - GROUP 18

	Minimum lease paymer	nts	Present v minimum leas	
	2007 Sh'000	2006 Sh'000		2006 Sh'000
Amounts receivable under finance leases: Within one year In the second to fifth year inclusive	25,465	29,505	21,256	25,023
Less: unearned finance income	25,465 (4,209)	29,505 (4,482	=	25,023
Present value of minimum lease payments receivable	21,256	25,023	21,256	25,023

The Group enters into finance leasing arrangements for certain equipment and motor vehicles. The average term of finance leases entered into is 2 years.

Unguaranteed residual values of assets leased under finance leases are estimated at nil (2006 - Nil).

The interest rate inherent in the leases is variable at the contract date for all of the lease term. The weighted average interest rate on finance lease receivables at 30 September 2007 was 18% (2006 - 18%).



# 19 INVESTMENT IN SUBSIDIARIES

Subsidiary	Country of incorporation	Holding	2007 Sh'000	2006 Sh'000
Cargen Insurance Agencies Limited 100 shares of Sh 20 each at cost	Kenya	100%	2	2
Car & General (Marine) Limited 157,757 shares of Sh 20 each at cost	Kenya	84%	3,155	3,155
Car & General (Automotive) Limited 95,480 shares of Sh 20 each at cost less amounts written off	Kenya	100%	1,098	1,098
Car & General (Industries) Limited 1,000 shares of Sh 20 each at cost	Kenya	100%	20	20
Car & General (Trading) Limited - Kenya 2,000 shares of Sh 20 each at cost	Kenya	100%	40	40
Car & General (Piaggio) Limited 25,000 shares of Sh 20 each at cost	Kenya	100%	500	500
Car & General (Engineering) Limited 130,000 shares of Sh 20 each at cost	Kenya	100%	2,600	2,600
Car & General (Tanzania) Limited 520,000 shares of Tsh 5 each at cost	Tanzania	100%	2,600	2,600
Car & General (Trading) Limited - Tanzania 30,520,000 shares of Tsh 5 each at cost	Tanzania	100%	15,072	15,072
Kibo Poultry Products Limited 998 shares of Tsh 5,000 each at cost	Tanzania	100%	90	90
Car & General (Uganda) Limited 450,000 shares of Ush 5 each at cost	Uganda	100%	2,250	2,250
Sovereign Holdings International Limited 1 share of US\$ 1 each	British Virgin Islands	100%	-	-
			27,427	27,427



20	INDEDITORIES ORGUE			2007 Sh'000	2006 Sh'000
20	INVENTORIES - GROUP  Raw materials, spares and consumables Work in progress Finished products Goods in transit and in bond Livestock			134,644 8,608 286,598 395,922 4,113 829,885	81,979 2,931 129,172 230,785 3,457 448,324
			ROUP		MPANY
21	TRADE AND OTHER RECEIVABLES	2007 Sh'000	2006 Sh'000	2007 Sh'000	2006 Sh'000
	Trade receivables Due from directors Other receivables	259,333 1,209 83,358	156,343 1,135 49,356	10,330 1,209 9,210	11,965 1,135 11,385
		343,900	206,834	20,749	24,485
22	GROUP COMPANIES			2007 Sh'000	2006 Sh'000
22	Due from Group companies:				
	Car & General (Trading) Limited - Kenya Car & General (Piaggio) Limited Car & General (Automotive) Limited Car & General (Tanzania) Limited Car & General (Trading) Limited - Tanzania Car & General (Engineering) Limited Car & General (Marine) Limited Kibo Poultry Products Limited Sovereign Holdings International Limited			292,233 85,326 2,753 2,022 1,484 9,153 7,295	53,377 85,795 10,749 1,371 1,484 9,103 7,237 235 8,546
				408,812	177,897
	Due to Group companies:				
	Car & General (Uganda) Limited Car & General (Industries) Limited Kibo Poultry Products Limited			80,921 4,467 4,174	85,056 4,484 -
				89,562	89,540



23	SHARE CAPITAL		
		2007 Sh'000	2006 Sh'000
	Authorised 23,000,000 ordinary shares of Sh 5 each	115,000	115,000
	Issued and fully paid 22,279,616 ordinary shares of Sh 5 each	111,398	111,398

# 24 DEFERRED TAX

Deferred tax is calculated in full on all temporary differences under the liability method using a principal tax rate of 30%. The movement on the deferred income tax account is as follows:

	2007	2006
GROUP	Sh'000	Sh'000
At 1 October Exchange difference on translation Income statement charge - (note 9) Revaluation reserve debit	140,495 (517) 30,902 1,356	109,602 187 26,225 4,481
At 30 September	172,236	140,495
COMPANY		
At 1 October Income statement charge Revaluation reserve debit	137,163 20,006 1,356	110,876 21,806 4,481
At 30 September	158,525	137,163



# 24 DEFERRED TAX (continued)

Deferred tax assets and liabilities, and the movement on the deferred tax account are attributable to the following items:

	2006 Sh'000	Exchange adjustment Sh'000	Charged to revaluation surplus Sh'000	Charged/ (credited) to income statement Sh'000	2007 Sh'000
GROUP					
DEFERRED TAX LIABILITIES Accelerated capital allowances Relating to revaluation surplus Unrealised exchange differences	(1,866) 152,179 (1,321)	(66) (571) 25		4,923 18,100 2,157	2,991 171,064 861
	148,992	(612)	1,356	25,180	174,916
DEFERRED TAX ASSETS Tax losses carried forward Unrealised exchange differences Leave pay provision	(6,943) (688) (866)	95 - -	- - -	4,773 688 261	(2,075) - (605)
	(8,497)	95		5,722	(2,680)
Net deferred tax liability	140,495	(517)	1,356	30,902	172,236
COMPANY					
DEFERRED TAX LIABILITIES Relating to revaluation surplus Unrealised exchange differences	138,164  138,164		1,356 ————————————————————————————————————	18,348 562 ——— 18,910	157,868 562 ——— 158,430
DEFERRED TAX ASSETS Accelerated capital allowances Tax losses carried forward Leave pay provision	387 (522) (866) ———————————————————————————————————		- - -	313 522 261 ———	700 - (605) ——— 95
Net deferred tax liability	137,163		1,356	20,006	158,525



Sh'000   Sh'0000   Sh	NOTE	S TO THE FINANCIAL STATEMENTS (continued)		
Constant   Company	25	BORROWINGS		2006
Short - ferm note - interest 9.47% (2006 - 9.79%) p.a.       190,464       72,3         Stanbic Bank Tanzania Limited - secured, interest at 19% (2006 - 18%)       7,287       8,7         Standard Chartered Bank Kenya Limited - Import loan-secured, interest at 13,75%       86,873         Standard Chartered Bank Uganda Limited - Import loan-secured, interest at 21,5%       37,661         Standard Chartered Bank Kenya Limited - secured, interest at 14,75% (2006 - 14,75%)       19,467       11,1         Hire purchase obligations       7,404       10,2         Bank overdrafts (secured)       349,156       102,5         Current       (411,088)       (148,6         Non-current       17,724       19,5         COMPANY       Loans:       Short - term note - interest 9,47% (2006 - 9,76%) p.a.       190,464       12,8         Standard Chartered Bank Kenya Limited -       12,8       150,464       12,8		GROUP	Sh'000	Sh'000
Stanbic Bank Tanzania Limited - secured, interest at 19% (2006 - 18%)   7,287   8,7		Loans:		
Standard Chartered Bank Kenya Limited -		Short - term note - interest 9.47% (2006 - 9.79%) p.a.	190,464	72,323
Import loan-secured, interest at 13.75%   86,873     Standard Chartered Bank Uganda Limited -			7,287	8,714
Import loan-secured, interest at 21.5%   37,661     Standard Chartered Bank Kenya Limited - secured, interest at 14.75% (2006 - 14.75%)   19,467   11,1     Hire purchase obligations   7,404   10,2     Bank overdrafts (secured)   79,656   66,1     428,812   168,6     Current   (411,088) (148,6     Non-current   17,724   19,9     COMPANY     Loans:   Short - term note - interest 9.47% (2006 - 9.76%) p.a.   190,464   12,8     Standard Chartered Bank Kenya Limited -			86,873	-
secured, interest at 14.75% (2006 - 14.75%)  Hire purchase obligations  7,404  10,2  349,156  79,656  66,1  428,812  168,6  Current  (411,088)  (148,6  Non-current  17,724  19,9  COMPANY  Loans:  Short - term note - interest 9.47% (2006 - 9.76%) p.a.  Standard Chartered Bank Kenya Limited -			37,661	-
Bank overdrafts (secured)  349,156 79,656 66,1 428,812 168,6  Current (411,088) (148,6  Non-current 17,724 19,9  COMPANY  Loans: Short - term note - interest 9.47% (2006 – 9.76%) p.a. 190,464 12,8  Standard Chartered Bank Kenya Limited -			19,467	11,195
Bank overdrafts (secured)   79,656   66,1		Hire purchase obligations	7,404	10,289
Current       (411,088)       (148,6)         Non-current       17,724       19,9         COMPANY         Loans:       Short - term note - interest 9.47% (2006 - 9.76%) p.a.       190,464       12,8         Standard Chartered Bank Kenya Limited -		Bank overdrafts (secured)		102,521 66,115
Non-current  17,724 19,9  COMPANY  Loans:  Short - term note - interest 9.47% (2006 – 9.76%) p.a.  Standard Chartered Bank Kenya Limited -			428,812	168,636
COMPANY Loans: Short - term note - interest 9.47% (2006 – 9.76%) p.a. 190,464 12,8 Standard Chartered Bank Kenya Limited -		Current	(411,088)	(148,670)
Loans:  Short - term note - interest 9.47% (2006 – 9.76%) p.a.  Standard Chartered Bank Kenya Limited -		Non-current		19,966
Short - term note - interest 9.47% (2006 – 9.76%) p.a. 190,464 12,8 Standard Chartered Bank Kenya Limited -		COMPANY		
Standard Chartered Bank Kenya Limited -		Loans:		
		Short - term note - interest 9.47% (2006 – 9.76%) p.a.	190,464	12,803
			86,873	-
Standard Chartered Bank Kenya Limited secured, interest at 14.75% p.a. 19,467 11,1			19,467	11,195
Hire purchase obligations 1,165 1,6		Hire purchase obligations	1,165	1,601
297,969 25,5			297,969	25,599
Bank overdrafts (Secured) 471 12,6		Bank overdrafts (Secured)	471	12,681
298,440 38,2			298,440	38,280
Current (289,046) (30,3		Current	(289,046)	(30,399)
Non-current 9,394 7,8		Non-current	9,394	7,881



#### 25 BORROWINGS (continued)

#### MATURITY OF NON CURRENT BORROWINGS

	0	GROUP		COMPANY	
	2007 Sh'000	2006 Sh'000	2007 Sh'000	2006 Sh'000	
Between 1 and 2 years Between 2 and 5 years	17,724 -	18,223 1,743	9,394 -	7,591 290	
	17,724	19,966	9,394	7,881	

#### Interest rates

The effective interest rates at 30 September were as follows:

	2007	2006
Bank overdrafts	13.86%	
Loans	16.01% =========	11.16%

#### Details of securities for loans and overdrafts

# GROUP

- a) The Standard Chartered Bank Kenya Limited loans and overdrafts are secured by a collateral legal charge over land and buildings and a debenture over assets for Sh 312,500,000 1st ranking pari passu with CFC Bank Limited for Sh 150,000,000.
- b) The Stanbic Bank Tanzania Limited Ioan is secured by a legal charge over land and building.
- c) CFC Bank Limited loan and overdraft is secured by a collateral legal charge over land and buildings and a debenture over certain assets of the Group for Sh 150,000,000 ranking pari passu with Standard Chartered Bank Kenya Limited.
- d) The National Bank of Commerce (Uganda) Limited bank overdraft is secured by a debenture over certain assets for Sh 1,337,000.
- e) The Standard Chartered Bank Uganda Limited overdraft is secured by a legal charge over land and buildings and a debenture over fixed and floating assets of Car & General (Uganda) Limited for Sh 93,660,000.
- (f) The Giro commercial Bank Limited overdraft is secured by legal charge over land and buildings for Sh 30,000,000

# COMPANY

The Standard Chartered Bank Kenya Limited loans and overdrafts are secured by a collateral legal charge over land and buildings and a debenture over assets for Sh 312,500,000 1st ranking pari passu with CFC Bank Limited for Sh 150,000,000.



# 25 BORROWINGS (continued)

#### ANALYSIS OF HIRE PURCHASE OBLIGATIONS

	GROUP		COMPANY	
	2007 Sh'000	2006 Sh'000	2007 Sh'000	2006 Sh'000
Minimum lease payments Due within one year Due after one year	3,785 5,926	3,785 9,710	573 955	573 1,527
	9,711	13,495	1,528	2,100
Less: Future finance charges	(2,307)	(3,206)	(363)	(499)
Present value of minimum lease payments	7,404	10,289	1,165	1,601
Less: Amount due for settlement within 12 months	(2,886)	(2,886)	(437)	(437)
Amounts due for settlement after 12 months	4,518 	7,403	728	1,164

The finance lease obligations relates to the hire-purchase loan from NIC Bank Limited for purchase of motor-vehicles.

The weighted average rate of interest was 14% (2006 - 14%).

The carrying values of the lease obligation approximates their fair values. The lease are secured by the assets which are subject of the finance lease.

#### **Undrawn facilities**

The group had undrawn committed borrowing facilities amounting to Sh 321,516,000 (2006 - Sh 185,993,000). The borrowing facilities consist of loans, bank overdrafts, letters of credit and guarantees.

#### 26 TRADE AND OTHER PAYABLES

		GROUP		MPANY
	2007 Sh'000	2006 Sh'000	2007 Sh'000	2006 Sh'000
Trade payables Other payables	397,132 135,878	317,558 71,786	3,587 25,250	7,934 14,655
	533,010	389,344	28,837	22,589



27 NOTES TO THE CASH FLOW STAT	EMENT	2007	2006
(a) Reconciliation of profit before to cash generated from op		Sh'000	Sh'000
Profit before tax		257,446	176,815
Adjustments for:			
Depreciation on property Leasehold land amortisat Fair value gains on investr Gain on disposal of prope Intangible assets amortisa Showroom write off Equipment written off Exchange rate adjustmen	ion ment properties erty and equipment ition	16,398 208 (61,160) (310) 495 8,534 - (3,115)	14,139 211 (89,320) (815) 389 - 144 1,244
Operating profit before w	orking capital changes	218,496	102,807
Increase in inventories Increase in trade and oth Decrease in finance lease Increase in trade and oth	e receivables	(381,561) (137,066) 3,767 143,666	(73,258) (48,537) 14,512 107,497
Cash (used in)/generated	d from operations	(152,698) ———	103,021
(b) Analysis of changes in born	rowings		
At the beginning of the year Loans received Repayments Hire purchase facility At the end of the year	ear	102,521 319,459 (69,939) (2,885) 349,156	68,338 72,526 (48,632) 10,289 ————————————————————————————————————
·			
(c) Analysis of additions to pro	perry, plant and equipment		
Acquisition by cash Acquisition through hire-p	ourchase (see note 27 (d))	37,608 -	31,915 11,559
At the end of the year		37,608	43,474
(d) Analysis of hire-purchase b	y cash flow:	2007 Sh'000	2006 Sh'000
Financing at beginning o	f the year	10,289	-
Hire-purchase financing re Loans repaid in the year	· ·	(2,885)	11,559 (1,270)
At the end of the year		7,404	10,289



# (e) Cash and cash equivalents

For the purposes of the cash flow statement, the year end cash and cash equivalents comprise the followina:

	ioliowing.	2007 Sh'000	2006 Sh'000
	Cash and bank balances Bank overdrafts	76,795 (79,656)	42,527 (66,115)
		(2,861)	(23,588)
28	CAPITAL COMMITMENTS	<del></del>	
	Authorised and contracted for	32,244	-
29	CONTINGENT LIABILITIES	<del></del>	
29			
	GROUP		
	Sundry bank guarantees Pending legal suits	734 1,500	1,434 -
		2,234	1,434
	COMPANY	<del></del>	
	Guarantees in respect of bank facilities for subsidiaries Sundry bank guarantees Pending legal suits	265,460 734 1,500	578,273 1,434 -
		267,694	579,707

The group is a defendant in various legal suits. In the opinion of the directors, after taking appropriate legal advice, the outcome of such suits are unlikely to result in any significant loss.

# 30 OPERATING LEASE ARRANGEMENTS - GROUP AND GROUP

The group/Company as a lessor

At the balance sheet date, the Group had contracted with tenants for the following non-cancellable future minimum lease payments:

	2007 Sh'000	2006 Sh'000
Within one year In the second to fifth year inclusive	17,448 23,695	49,713 34,872
	41,143	84,585



#### 31 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

Transactions between the Group and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

During the year, the following transactions were carried out with related parties, Giro Commercial Bank Limited and National Bank of Commerce (U) Limited which are not members of Car & General (Kenya) Limited Group but are related through certain common directors:

	2007 Sh'000	ROUP 2006 Sh'000	COI 2007 Sh'000	MPANY 2006 Sh'000
Borrowings repaid	-	-	-	2,040
Interest paid	3,406	3,206	1,275	3
Loan balance at year end	12,803	-	12,803	
Overdraft balance at year end	11,334	10,884	-	-
Compensation of key management personnel			2007	2006
The remuneration of directors and other members o management during the period was as follows:	f key		Sh'000	Sh'000
Salaries and other benefits			73,323	57,275 ———
Fees for services as directors Other emoluments (included in key management			-	-
compensation above)			16,575	15,722
			16,575	15,722

## 32 RISK MANAGEMENT POLICIES

The group's financial risk management objectives and policies are detailed below:

#### Currency risk

A sizable portion of the group's purchases are denominated in foreign currencies. The group manages the currency risk by using foreign exchange forward contracts and by maintaining bank accounts in the principal foreign currency from which the payments are made.

## Interest rate risk

The interest rate risk exposure arises mainly from interest rate movements on the group's borrowings. To manage the interest rate risk, management has endeavoured to only sign and obtain borrowings from institutions that offer contracts with fixed interest rates. At year end, borrowings with no fixed interest rate were minimal.



# 32 RISK MANAGEMENT POLICIES (Continued)

#### Credit risk

In the normal course of its business, the group incurs credit risk from customers. The credit risk is, however, managed through management's constant monitoring of the status of the credit worthiness of its customers. The group has no significant concentration of credit risk, with exposure spread over a large number of customers.

#### 33 INCORPORATION

The Group is domiciled and incorporated in Kenya under the Companies Act.

## 34 CURRENCY

The financial statements are presented in Kenya Shillings Thousands (Sh'000).



# Proxy Annual General Meeting

I/We	
of	
being a M	lember/Members of Car & General (Kenya) Limited hereby appoint
of	
of failing h	nim/her
of	
the Annuc	im/her the Chairman of the Meeting as my/our Proxy to vote for me /us and on my /our behalt al General Meeting of the Company to be held at the Company's Registered Office, New Carg aka Road, Nairobi on 14 March 2008 at 12 noon, and at any adjournment thereof.
Dated this	day of 2008
Signature	
Notes	
1	A member may appoint a proxy of his own choice. A proxy need not be a member of the Company.
2	If the appointer is a corporation, this form must be under its common seal or under the hand of an officer or attorney duly authorized in their behalf.
3	In the case of joint holders, the signature of any one holder will be sufficient but the name of all the joint holders should be stated.
	To be valid, this form must be completed and deposited at the Registered Office of the Company, New Cargen House, Lusaka Road, Nairobi, not less than twenty-four hours before the time fixed for holding the meeting or adjourned meeting.